How to Sell

# 11th Gen Intel<sup>®</sup> Core<sup>™</sup> Desktop Processors



The 11th gen Intel<sup>®</sup> Core<sup>™</sup> desktop processor family puts your customers in control of their compute experience with intelligent engineering, immersive graphics, and enhanced tuning.

intel

But how do we sell these processors to our customers? It depends on their pain points and what conversations they're having with you. We've broken out some common conversation threads below, with relevant talking points and supporting evidence you can use.

#### Are they talking about...

#### Gaming | Streaming New Technology Cores | Threads | FPS **Compatibility** | Supply **Multitasking** Peripherals It's a lt's a lt's a lt's a Performance Use Case Novelty **Brand Trust** conversation. conversation. conversation. conversation. See **page 2** for performance See page 3 for talking points See **page 4** for more about See **page 5** for how to help talking points. on where these processors the exciting new technolpeople understand why excel for each customer type. ogies that are enabled in Intel products and partners these processors. are trusted to just work.

If you want more details on any of the products or technologies mentioned in this deck, please visit Intel® Partner Alliance! There you can find more sales resources including cards, briefs, and training.

Performance varies by use, configuration and other factors. Learn more at www.intel.com/PerformanceIndex. Performance results are based on testing as of dates shown in configurations and may not reflect all publicly available updates. See backup for configuration details. No product or component can be

absolutely secure. Altering clock frequency or voltage may void any product warranties and reduce stability, security, performance, and life of the processor and other components. Check with system and component Attering cock requery of voltage may voltany product management of the requery of the requery of voltage may voltany product management of the requery of voltage may voltany product management of the requery of voltage may voltany product management of the results may vary. Your costs and results may vary. Intel technologies may require enabled hardware, software or service activation. © Intel Corporation. Intel, the Intel logo, and other Intel marks are trademarks of Intel Corporation or its subsidiaries. Other names and brands may be claimed as the property of others.



#### **New Core & Graphics Architecture**

Featuring up to 19% IPC improvements and combined processors are a technological tour-de-force.<sup>P,1</sup>

#### **Stunning Visuals**

high-performance graphics on 11th gen Intel<sup>®</sup> Core<sup>™</sup> desktop processors. Enhanced Intel® UHD Graphics up to 50% better integrated graphics performance,

Get the best overclocking experience with an unlocked 11th gen Intel<sup>®</sup> Core<sup>™</sup> processor.<sup>1,4,5</sup>

- Intel<sup>®</sup> Performance Maximizer Hyper-intelligent automated overclocking.
- Intel<sup>®</sup> Extreme Tuning Utility An ideal all-in-one
- Intel<sup>®</sup> Extreme Memory Profile Lets users overclock

#### **Maximizing Performance**

into BIOS.

- Intel<sup>®</sup> Thermal Velocity Boost Automatically
- Intel<sup>®</sup> Turbo Boost Max Technology 3.0 Directs
- Intel<sup>®</sup> Turbo Boost Technology 2.0 Accelerates processor performance on peak loads.

See source and performance disclaimers in Notices & Disclaimers for details. For workloads and configurations visit www.Intel.com/PerformanceIndex. Results may vary. See source and performance disclaimers in Notices & Disclaimers for details. See backup for workloads and configurations. Results may vary. IPC = Instructions Per Cycle/Clock and represents how many tasks a CPU can complete in each cycle. Unlocked features are present with select chipsets and processor combinations.

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# <u>Use</u> Case Conversations

CORE

Power to Push

Enthusiast Gamers

Play, record, and stream

games with high FPS and

multitasking workloads.

Up to

effortlessly switch to heavy

/ more

O FPS

the Limits

Multitaskers

#### 11th Gen Intel<sup>®</sup> Core<sup>™</sup> i9 **Processor-Based Desktops**



#### Massive Power, Perfectly Balanced

- Enthusiast Gamers
- Professional Streamers
- Content Creators
- Megataskers

High clock speed and core counts work seamlessly together to deliver amazing gameplay and uninhibited content creation.



11th Gen Intel<sup>®</sup> Core™ i9-11900K processor vs. 8th Gen Intel<sup>®</sup> Core<sup>™</sup> i7- 8700K processor

#### 11th Gen Intel<sup>®</sup> Core<sup>™</sup> i7 **Processor-Based Desktops**

i7



#### 11th Gen Intel<sup>®</sup> Core<sup>™</sup> i5 **Processor-Based Desktops**



### Built to Play

#### Mainstream Gamers

- Productivity
- General Use

Optimized single-core performance with the clock speeds needed to play your favorite games.

#### Up to more FPS $\mathbf{O}$ on Gears 5<sup>9</sup>



7,8,9 See source and performance disclaimers in Notices & Disclaimers for details. For workloads and configurations visit www.Intel.com/PerformanceIndex. Results may vary Performance varies by use, configuration and other factors. Learn more at www.intel.com/PerformanceIndex. Performance results are based on testing as of dates shown in configurations and may not reflect all publicly available updates. See backup for configuration details. No product or component can be

on GRID 2019<sup>8</sup>

11th Gen Intel<sup>®</sup> Core<sup>™</sup> i7-11700K processor vs.

8th Gen Intel<sup>®</sup> Core<sup>™</sup> i7- 8700K processor

absolutely secure. Altering clock frequency or voltage may void any product warranties and reduce stability, security, performance, and life of the processor and other components. Check with system and component Altering clock requery of voltage may voltany product management of the same react straining control of the same requery of voltage may voltany product management of the same reactive straining control of the same regular strains. Your costs and results may vary. Intel technologies may require enabled hardware, software or service activation. © Intel Corporation. Intel, the Intel logo, and other Intel marks are trademarks of Intel Corporation or its subsidiaries. Other names and brands may be claimed as the property of others.

### Novelty Conversations

What's new? It's really compelling for sales leads, which is why we're listing just a few of the most exciting new and expanded technologies in 11th gen Intel<sup>®</sup> Core<sup>™</sup> desktop processors, along with a short description and a link to where you can learn more about them and many others.

NEW Core Architecture	A new core architecture providing up to 19% IPC improvement. <sup>1,P</sup>
NEW Enhanced Intel® UHD Graphics featuring Intel® Iris® Xe Graphics architecture <sup>®</sup>	Play AAA games and watch 4K HDR movies using the latest integrated processor graphics offering up to 50% better performance. <sup>6</sup>
NEW Intel® Deep Learning Boost (VNNI) <sup>2</sup>	Accelerates AI inference—vastly improving performance for deep learning workloads. <sup>2</sup>
Intel® Adaptive Boost Technology	Opportunistically allows higher multi-core turbo frequencies.
EXPANDED Memory overclocking	Memory overclocking now supported on Z590, H570, and B560 motherboards, delivering more value to more customers.
NEW Discrete Thunderbolt™ 4 technology support <sup>±</sup>	Universal cable connectivity for a simple, reliable connection that provides incredible performance.
NEW Intel® Cryo Cooling Technology Support	New software helps push silicon further by keeping it cooler than ambient air or liquid.
NEW Discrete Intel <sup>®</sup> Wi-Fi 6E support	Enable the fastest wireless speeds for PCs, gaining more responsive performance with enhanced security and reliability.
NEW Intel® Optane <sup>™</sup> memory H20 with SSD support <sup>†3</sup>	Get compatibility with Intel's revolutionary smart, accelerated memory.

1,2,3,6 See source and performance disclaimers in Notices & Disclaimers for details. For workloads and configurations visit www.Intel.com/PerformanceIndex. Results may vary.
P. IPC = Instructions Per Cycle/Clock and represents how many tasks a CPU can complete in each cycle.
t. Available only on 11th gen Intel® Core® destroy destroy featuring integrated graphics.
t. Discrete Thunderbolt® 4 technology is only validated and supported from Intel® 500 Series Chipset PCIe lanes.
t. Intel® Hybrid Storage devices such as H20 can't attach to CPU PCIe due to PCIe 2x2 requirement.

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## **Brand** Trust Conversations

Intel's immense ecosystem of hardware and software partners means that the world builds their products to work well with Intel. Our leadership with standards, certifications, and validation programs means that hardware, software, and OS developers work with Intel to help your customers avoid compatibility issues.

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- 1 Claim: Up to 19% IPC performance improvement (gen over gen)
- Disclaimer: Source: Intel estimates as of January 2021. Based on measurements on Intel Internal reference platforms running SPEC CPU 2017 1-copy rate on 11th gen Intel\* Core\*\* i9-11900K vs 10th gen Intel® Core™ i9-10900K (running each at the same fixed frequency).
- Genfigurations: Processor: 11th gen Intel® Core® i9-11900K processor (RKL-S) PL1=125W TDP, 8C16T, Motherboard: Intel® Reference Platform, Memory: 32 GB (2x16GB) DDR4-2933 DDR4 SDRAM, Storage: Intel® SSD 760p, Display Resolution: 1920x1080, OS: Microsoft Windows 10 build 20H2. Processor: 10th gen Intel® Core® i9-10900K processor PL1=125W TDP, 10C20T, Motherboard: Intel® Reference Platform, Memory: 64 GB (4x16GB) DDR4-2933 DDR4 SDRAM, Storage: Intel® SSD 760p, Display Resolution: 1920x1080, OS: Microsoft Windows 10 build 20H2. Processor: 10th gen Intel® Core® i9-10900K processor PL1=125W TDP, 10C20T, Motherboard: Intel® Reference Platform, Memory: 64 GB (4x16GB) DDR4-2933 DDR4 SDRAM, Storage: Intel® SSD 760p, Display Resolution: 1920x1080, OS: Microsoft Windows 10 build 20H2. Workload Description: SPEC CPU\*2017 is published by the Standard Performance Evaluation Corporation (SPEC), a benchmarking consortium. SPEC CPU tests Compute Intensive Application Performance using integer and floating point subtests based on real programs. SPECspeed/2017, int\_ base and SPECspeed/2017 fp, base measure how fast a processor completes a single integer or floating point compute task. SPECrate\*2017\_int\_base and SPECrate2017\_fp\_base measure throughput, or how many integer or floating point compute tasks a processor can accomplish in a given amount of time. More information on the benchmark can be found at: http://www.spec.org.
- 2 Intel® Deep Learning Boost 'Up To 3X Average Inference Performance Gains': As measured by the geo mean across multiple deep learning framework workloads (Apache MXNet, TensorFlow, PyTorch, and Caffe). Results for 11th Gen Intel® Core® desktop processors have been estimated based on measured data comparing dual-socket Intel® Xeon® Platinum 8280 processor using 8-bit integer operations with Intel® Deep Learning Boost on ResNet-50 vs. dual-socket Intel® Xeon® Platinum 8180 processor using 32-bit floating point operations. Test done by Intel, as of 3/1/2019.
- 3 Intel® Optane<sup>™</sup> Memory Disclaimer: Intel® Optane<sup>™</sup> memory requires specific hardware and software configuration. Visit intel.com/OptaneMemory for configuration requirements.
- 4 Overclocking Disclaimer: Unlocked features are present with select chipsets and processor combinations. Altering clock frequency or voltage may void any product warranties and reduce stability, security, performance, and life of the processor and other components. Check with system and component manufacturers for details.
- 5 Based on enhanced overclocking ability enabled by Intel's comprehensive tools and unique architectural tuning capabilities. Your results may vary. Overclocking may void warranty or affect system health. For details see intel.com/overclocking.
- 6 11th gen Intel(r) Core(tm) processor S8+1 125W Configuration (Projected): Processor: 11th gen Intel<sup>®</sup> Core(tm) processor S8+1 PL1=125W PL2=250W, 8C16T, Memory: 4x16GB DDR4-2933 2Rx8, Storage: Intel<sup>®</sup> 660p M.2 PCIe NVMe SSD, Display Resolution: 1920x1080, OS: Windows 10 Build 20H1. Power policy set to AC / High performance for all benchmarks except SYSmark 2014 which is measured in AC, BAPCo mode. All benchmarks run in Admin mode and Tamper Protection Disabled / Defender Disabled, Graphics driver: N/A, Energy Efficient Turbo: Disabled for all performance measurements, Power Limit1 Time Window (Tau): 56s, Temperature: Air Cooled Heat Sink for all Power and Performance projections.
- Performance results are based on projections as of 08/06/2020 and may not reflect all publicly available updates. See configuration disclosure for details. No product can be secure. Based on Preliminary Performance Projections and are subject to change (+/- 15% Margin of Error).

7 Full Configurations:

Processor: 11th Gen Intel<sup>®</sup> Core<sup>™</sup> i9-11900K processor PL1=250W, TDP = 125W, 8C16T; Motherboard: Pre- production Asus ROG Maximus XIII Hero; Memory: G. Skill DDR4 CL 14-14-14-34, 2X 16 GB DDR4- 3200MHz; Storage: Intel SSD 905P 960GB; Display Resolution: 1920x1080; OS: Microsoft Windows 10 Pro 20H2 19042.685; Graphics card: NVIDIA RTX 3080 (XC3 Ultra), Graphics driver: 460.89; Bios version 85 (Beta)

Processor: 8th Gen Intel<sup>®</sup> Core<sup>™</sup> i7- 8700K processor PL1=95W TDP, 6C12T, Motherboard: Asus Prime Z390-A ; Memory: G. Skill DDR4 CL 14-14-14-34, 2X 16 GB DDR4-2666 MHz; Storage: Intel(r) SSD 905P 960GB; Display Resolution: 1920x1080; OS: Microsoft Windows 10 Pro 20H2 19042.685; Graphics card: NVIDIA RTX 3080 (XC3 Ultra), Graphics driver: 460.89; Bios version 1802 8 Full Configurations:

Processor: 11th Gen Intel<sup>®</sup> Core<sup>™</sup> i7-11700K Processor PL1=250W ,TDP = 125W, 8C16T; Motherboard: Pre- production Asus ROG Maximus XIII Hero; Memory: G. Skill DDR4 CL 14-14-14-34, 2X 16 GB DDR4- 2933MHz; Storage: Intel SSD 905P 960GB; Display Resolution: 1920x1080; OS: Microsoft Windows 10 Pro 20H2 19042.685; Graphics card: NVIDIA RTX 3080 (XC3 Ultra), Graphics driver: 460.89; BIOS version 9402

Processor: 8th Gen Intel\* Core<sup>™</sup> i7-8700K processor PL1=95W TDP, 6C12T, Motherboard: Asus Prime Z390-A; Memory: G. Skill DDR4 CL 14-14-14-34, 2X 16 GB DDR4-2666 MHz; Storage: Intel SSD 905P 960GB; Display Resolution: 1920x1080; OS: Microsoft Windows 10 Pro 20H2 19042.685; Graphics card: NVIDIA RTX 3080 (XC3 Ultra), Graphics driver: 460.89; Bios version 1802 9 Full Configurations:

Processor: 11th Gen Intel<sup>®</sup> Core<sup>™</sup> i9-11900 processor PL1=65W TDP, 8C16T; Motherboard: Pre- production Asus ROG Maximus XIII Hero; Memory: G. Skill DDR4 CL 14-14-14-34, 2X 16 GB DDR4-2933MHz; Storage: Intel SSD 905P 960GB; Display Resolution: 1920x1080; OS: Microsoft Windows 10 Pro 20H2 19042.685; Graphics card: NVIDIA RTX 3080 (XC3 Ultra), Graphics driver: 460.89; BIOS version 309

Processor: 7th Gen Intel<sup>®</sup> Core<sup>™</sup> i7- 7700 processor PL1=65W TDP, 4C8T, Motherboard: Asus Prime Z390-A; Memory: G. Skill DDR4 CL 14-14-14-34, 2X 16 GB DDR4-2400 MHz; Storage: Intel SSD 905P 960GB; Display Resolution: 1920x1080; OS: Microsoft Windows 10 Pro 20H2 19042.685; Graphics card: NVIDIA RTX 3080 (XC3 Ultra), Graphics driver: 460.89; Bios version 1802

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